

ON THE
Leading
EDGE



2011 Sioux Falls
ECONOMIC DEVELOPMENT
PROGRESS REPORT

Sioux Falls

ECONOMIC DEVELOPMENT REPORT



From the Chairman

A quick tour of Sioux Falls illustrates that 2011 was another year of growth for our community, despite the slow economic recovery experienced in other regions of the country. Construction activity has been strong, as evidenced downtown by the CNA Surety project on the east bank of the Big Sioux River, the SDN Communications data center just northwest of the city and by new construction in our Sioux Empire Development Parks by Worthington Ag and the Homeland Security department.

Best of all, announcements by growing local companies indicate that 2012 will show more economic development headlines, as Raven Industries, our regional health care systems and other well-established Sioux Falls corporate leaders grow. Our multi-phase marketing strategy is reaching a record number of potential new businesses in metropolitan areas throughout the US and Canada, while our targeted industries initiative is making contact with companies looking for the advantages of a Sioux Falls location.

The success of the recent Forward Sioux Falls campaign underscores the partnerships that have kept our community growing during the past few decades. The Development Foundation is proud to have collaborated with the Sioux Falls Area Chamber of Commerce and local governments for over a quarter century in making Forward Sioux Falls one of the most successful community development efforts in America.

Another reason for our success is the dedication of our volunteer board of directors and our Development Foundation staff. These individuals have a clear understanding of the importance of economic development to the future of our community and a determination to get the job done for Sioux Falls and the surrounding area. Our most sincere thanks and appreciation is extended to these dedicated people.

In this report, you will find evidence of the diversity, strength and confidence of Sioux Falls. Throughout the area, businesses and families are building the future every day—and the Sioux Falls Development Foundation is proud to be part of that growth.

—Jack Hopkins

2011 at a Glance

Year to Date (January-October)

| | |
|---------------------------------------|---------------|
| Total Value of Construction | \$256,012,795 |
| Number of Building Permits | 7,111 |
| Capital Investment | \$128,000,000 |

Sioux Empire Development Parks Statistics

| | |
|-----------------------------------|--------|
| Number of Businesses | 130 |
| Employment in the Parks | 12,200 |
| Total Acreage | 1,351 |



Our Mission

To be the leader in creating quality economic growth in the region.

2011 Board of Directors

- Jack Hopkins, CorTrust Bank, **Chairman**
- Fred Slunecka, Avera Health, **Vice Chairman**
- Mark Mickelson, Mickelson & Company, **Secretary**
- W. Tom Simmons, Midcontinent Communications, **Treasurer**
- Cathy Clark, Wells Fargo Bank, **Past Chairwoman***
- Bill Baker, The First National Bank in Sioux Falls
- Burke Blackman, Egger Steel Company
- Rob Everist, L.G. Everist, Inc.
- Paul Hegg, Hegg Companies
- Jeff Holcomb, Southeast Technical Institute
- Chris Houwman, Malloy Electric
- Mike Jamison, TSP Inc.
- Dale Jans, Jans Corporation*
- Ben Kyte, Citibank N.A.
- Scott Lawrence, Lawrence & Schiller
- Kristi Niechwiadowicz, Orthopedic Institute
- Dr. Charles "Pat" O'Brien, Sanford USD Medical Center
- Ross Ortman, Dakota Digital
- Carl Rapp, ADP
- James Soukup, Soukup Construction, Inc.
- Eddie Sullivan, Ph.D, Hematech, Inc.

* Denotes Retiring Board Member

Ex-Officio Members:

- Dick Kelly, Commissioner, Minnehaha County
- Darrin Smith, City of Sioux Falls

Groundbreakings Hosted by SFDF



The groundbreaking ceremony for the first phase of a new campus for South Dakota Special Olympics was held on May 4.



Ground was broken May 23 for the remodel of TSP's existing 18,000 square foot facility.



Ground was broken May 31 for the Raven Applied Technology Division manufacturing facility.



Forward Sioux Falls exceeds goal, raises \$12 million in 2011

Thanks to the involvement of volunteers, the leadership of co-chairs Mark Shlanta and Dana Dykhouse and the confidence of hundreds of investors, Forward Sioux Falls 2011-2016 defied economic trends and exceeded its goal by \$800,000. During this year's campaign, which kicked off March 8, \$12 million was raised for economic development and job creation over the next five years.



South Dakota Governor Dennis Daugaard, center, congratulated co-chairs Mark Shlanta, left, and Dana Dykhouse on exceeding the Forward Sioux Falls goal.

The 2011 campaign was part of a successful tradition. Forward Sioux Falls began in 1987 as a joint project of the Sioux Falls Area Chamber of Commerce and the Development Foundation. Prior to this campaign, \$24 million has been raised to build a better community, with action plans that have addressed affordable housing, business retention and expansion, government relations, along with workforce and technology development. In addition to the long-term priorities of Forward Sioux Falls, co-chair Mark Shlanta said that funds from Forward Sioux Falls 2011-2016 will also be used to enhance research opportunities.

Planning for this Forward Sioux Falls campaign began in 2009 with the Future Sioux Falls project. Future Sioux Falls suggested target industries and marketing strategies for maximizing the community's economic development efforts. Shortly after the final reports were presented, preparations for Forward Sioux Falls 2011-2016 began.

According to co-chair Dana Dykhouse, one of the goals for this campaign was to increase the total number of investors. More than 400 investors participated in Forward Sioux Falls' newest campaign, he said, about 100 of which were new to the program.

"This has truly been a campaign that exceeded our expectations," Dykhouse said. "Even in these economic times, this community stepped forward to go above our goal, all the way to \$12 million."

FORWARD
SIOUX ► FALLS
2011-2016



South Dakota Technology Business Center

The South Dakota Technology Business Center again proved to be an excellent resource for innovators and entrepreneurs to launch, grow and expand their companies in Sioux Falls. New SDTBC clients during the past twelve months include: **Etherton Law Group, Jicster Enterprises, Vistage of the Sioux Empire, Norman G. Jensen Inc., Equity Trust and Anquage.**

Chenega Logistics, LLC became the Center's twelfth graduate company in less than eight years. The company provides IT enterprise, cyber engineering, software development, intelligence and integrated solutions to the federal, military and commercial sectors. During its time at the SDTBC, Chenega Logistics' total employment grew from 2 to 20 employees at the Sioux Falls headquarters with 122 employees company-wide.

In partnership with Forward Sioux Falls and EPSCoR, the Technology Business Center kicked off its 2012 Accelerator program. Entrepreneurs seeking to launch new companies can now apply at www.sdtbc.com. The 2012 Accelerator includes a one-week entrepreneurship boot camp and an additional twelve weeks of incubation services, business coaching and mentoring. Participants will receive up to \$3,000 in stipends as they progress toward a successful company launch.



SDTBC Statistics

| | |
|---|--|
| Years in Operation | 8 Years on December 31, 2011 |
| Current Tenants | 15 Companies, 2 Next Step Clients, 5 Virtual Clients, 9 Service Providers |
| Graduates | 12 |
| Jobs Created | 363 FTE |
| Average Tenant Employee Salary | \$70,000 |
| Total Combined Annual Gross Sales | \$122 million |
| Equity/Grant Funding Secured by Companies . . | \$41 million |
| Patents Awarded to Tenant Companies | 11 |
| Patent Applications Pending for Companies | 25 |

International Trade Center opens in Sioux Falls



Rock Nelson, regional director, speaks at the ribbon cutting event for the International Trade Center. Also participating in the ceremony were John Brown, Evan Nolte, Slater Barr and Bruce Eide.

South Dakota's businesses will find easier access to international markets through the efforts of South Dakota's International Trade Center (ITC) office in Sioux Falls, opened during 2011 with Rock Nelson as regional director.

The ITC office provides one-on-one consulting in international trade techniques, procedures and opportunities. The office also offers international business and financial plan assessments and hosts training seminars. The ITC office is part of the Small Business Development Center network, providing services statewide, including free consultation.

More than 420 South Dakota companies are internationally exporting more than \$1 billion in finished products annually.

The ITC office is the result of a partnership between the South Dakota Governor's Office of Economic Development, the U.S. Small Business Administration, the South Dakota Small Business Development Center and the Sioux Falls Development Foundation. The new office is located in the U.S. Customs Building at 1 West Weather Lane and is open from 8 a.m. to 5 p.m., Monday through Friday. For more information, visit www.usd.edu/sbdc.

Industrial & Warehouse Development

Bell Inc. leased a 64,000 square foot warehouse facility in Sioux Empire Development Park V for a new distribution center. Bell is also increasing employment in their plant by 38 with added shifts to meet increased customer demand.

Carex Health Brands is expanding their production, office and warehousing space in Sioux Empire Development Park III East. The 7,000 square foot addition is nearing completion.

Work is scheduled to be complete this month on a \$2 million warehouse expansion to **CCL Label's** facility on West Bailey Street near Terrace Park.

Inland Truck Parts and Service consolidated operations to a 24,000 square foot facility near Cliff Avenue and I-90. The \$1.4 million facility was operational earlier this year.

Maverick Air Center is operating in 12,000 square feet of leased hangar space and 5,000 square feet of office space on Sioux Falls Regional Airport grounds. The company will provide ground handling, hangar and fuel services and currently employs 10 people with plans to have 20 employees by the end of next year.

Numerous expansions at **Raven Industries** are underway, representing an investment in five new facilities and renovations to the headquarters downtown culminating in 150 to 200 new positions this year. A 12,000 square foot facility was completed in February, and a 6,500 square foot building will be started this fall which will house classrooms/training facilities for the Applied Technology Division at the Innovation Campus north of Sioux Falls. Completed earlier this year on the north campus was a 15,000 square foot, 50-foot high facility for design work, demonstrations and training for tethered aerostats. An 80,000 square foot



The Worthington Ag Parts building is nearly complete in Sioux Empire Development Park VII.

manufacturing facility near the airport will house precision agricultural product production when completed in December, allowing up to a \$20 million renovation of current manufacturing space into expanded office space downtown for the company's corporate headquarters. A 40,000 square foot facility to be used by the engineered films division is under construction near the airport as well.

Ribbon cutting ceremonies were recently held for **SDN Communications'** 25,000 square foot data center near 60th Street North and La Mesa Drive. The \$10+ million center serves as a switch site location, co-location facility, data center, disaster recovery site and point of presence. Located on 65-acres, the facility is expandable to 100,000 square feet. Ten new jobs will be created in the next few years.

Sturdevant's Auto Supply underwent a 60,000 square foot expansion to their 100,000 square foot facility located in the Meadows on the River development.

Twenty-five acres of land at 6700 East Rice Street will house **TJN Enterprises'** \$12 million metal recycling facilities. Construction is slated to begin in the spring of 2012 and be completed by the end of 2012.

Phase two of **Wheelco Truck & Trailer Parts'** multi-million dollar project was completed earlier this year and included a complete renovation of their original facility.

Worthington Ag Parts purchased six acres in Sioux Empire Development Park VII and constructed a \$2.7 million, 25,000 square foot distribution facility for their export center and Capello Corn Head Implement Division. The company plans to relocate their worldwide headquarters in 2014.

Demolition of the former stockyards will take place in preparation for a new, \$8 million **Xcel Energy** electrical substation on 15 acres of the property. The site is scheduled to be ready for construction early next summer with completion of the substation slated in 2014.



Photo by Jerad Schlobohm

Office, Commercial & Medical Developments

Avera expanded their intensive care and step down units and is in the process of converting the former cancer building into a site for a transplant unit. The health system also opened the 22,000 square foot Avera Medical Group Dermatology clinic at 77th and Minnesota Avenue; converting the former facility to a pediatric clinic; and will open a new clinic at 4401 West Benson Road before the end of the year.

Casey's General Stores is expanding in Sioux Falls with new stores. The company purchased a block of land along East 10th Street across from CSD for a 3,700 square foot convenience store and gas pumping station. Another store/station is under construction near Sycamore Avenue and East 41st Street.

Construction continues on a new "green" office complex at the former Schoeneman's site on 8th Street. The facility will be home to **CNA Surety**, with room for additional tenants. Demolition work started in the fall of 2010. The \$25 million, 130,000 square foot facility has a projected completion date of June, 2012.

Esurance, an online car insurance firm, is expanding employment. The company is adding 40 customer service and sales rep positions to the 20 that were created earlier this year. With the growth, the company will employ nearly 600.

Minnesota-based **Gabberts Design Studio & Fine Furnishings** opened a 30,000 square foot showroom earlier this year next to HOM Furniture in the Meadows on the River development.

The **Holiday Inn City Centre** is undergoing a \$5.4 million renovation with interior and exterior improvements. Renovations are scheduled for completion in May of 2012.

Demolition of the River Ramp parking structure will take place after the first of the year to make way for a \$20 million, 100-room **Hilton Garden Inn**. The facility will include 7,000 square feet of conference and banquet space and is scheduled to open in May of 2013 along the downtown river greenway.

HOM Furniture purchased the former Sportsman's Warehouse facility tripling their space to display furniture by adding a 35,000 square foot second level. The new store opened earlier this year.

Continued...



Avera's Prairie Center.



CNA Surety building under construction.



Downtown Sioux Falls.



Gabberts opened next to HOM Furniture.

Office, Commercial & Medical Developments

The **Hy-Vee** store on West 10th Street reopened in January after a \$900,000 remodel. The store employs 260. The 26th and Sycamore store is undergoing a \$10 million, 25,000 square foot expansion and is increasing employment; and the East 10th Street store added 8,000 square feet.

The 36,000 square foot **Independent Medical Arts** facility was constructed on four acres of land at 6709 South Minnesota Avenue and houses a number of medical practices in addition to a pharmacy and a medical instrument design firm.

Plastic Surgery Associates moved into their new \$4 million, 18,000 square foot facility at 4201 South Minnesota earlier this year.

A new 21,000 square foot retail center near Plaza 41 at 41st Street and Kiwanis Avenue will be anchored by **RCC Western Store**. Other tenants include a **Subway** and **Fuji Sushi & Hibachi** restaurants which plan to open in January.

Construction is nearing completion on the five-story 205,000 square foot **Sanford Heart Hospital** located adjacent to the main hospital at 18th and Grange. The 58-bed hospital represents a \$90 million investment in terms of construction and equipment. Sanford continues to add medical research professionals, and a \$100 million donation from T. Denny Sanford will jump-start the Edith Sanford Breast Health Center, scheduled to break ground in 2012.



Sanford Health headquarters.

A \$1.5 million construction project for **Select Specialty Hospital**, which leases space on two floors from Avera McKennan Hospital, converted patient rooms from semiprivate to private and provided other improvements.



The Homeland Security facility under construction in Sioux Empire Development Park III.

The 70-acre retail development, **The Shoppes at Dawley Farm Village**, located near Arrowhead Parkway and Highway 11, is home to the area's newest **Kohl's** department store. The 88,000 square foot store opened in March creating 140 new jobs. A 23,000 square foot retail center between Kohl's and Target houses **Maurices**, **Famous Footwear**, **CherryBerry Self-Service Yogurt Bar** and **Dollar Tree**. A stand-alone facility for **Thatzza Pizza** was recently completed. Plans for the development include a 9,680 square foot **Graham Tire** store, and a 14,500 square foot strip mall under construction to house **Subway**, **Verizon**, **Supercuts** and **Avera Health**.

Special Olympics

South Dakota recently moved into a new 6,000 square foot office facility on two acres near I-90 and North Cliff Avenue. The new facility will allow expanded programs.



Special Olympics South Dakota.

TSP, Inc. is nearing completion on a \$1.5 million remodel of their 18,000 square foot office complex.

The **U.S. Department of Homeland Security** will lease a newly constructed facility in Sioux Empire Development Park III. The 18,446 square foot office center will house the Immigration & Customs Enforcement Center on the 3.5 acre parcel and represents an \$8 million investment.

The **Wal-Mart** and **Sam's Club** stores located next to each other in the Meadows on the River development underwent a \$1.3 and \$1.9 million renovation, respectively. The Wal-Mart project expanded the electronics and grocery departments and added a liquor section.



Quality of Life Developments

- Children's Home Society** - \$5.6 million remodel/addition to Loving School, renovation/addition to Van Demark Building
- City of Sioux Falls** - Downtown Greenway Development between 6th and 8th Street; Health Department's 3rd School-Based Health Clinic; \$4 million Flood Control Dam; \$13 million Sewer System Replacement Project; Street and Bike Trail Reconstruction
- Evangelical Lutheran Good Samaritan Society** - 32-unit \$4.2 million Lodge at Prairie Creek Assisted Living Center; Center of Innovation
- Frontier Airlines** - Began daily non-stop service to Denver in July
- Lewis & Clark** - \$5 million investment; 3 million gallon tank near 85th Street; two 7.5 million gallon above-ground storage reservoirs near Tea
- Mary Jo Wegner Arboretum & East Sioux Falls Historical Site** - 115-acre, \$3.5 million investment
- Minnehaha County** - 33-unit Project Safe Home, \$3.4 million
- National American University** - New facility at 5801 South Corporate Place
- Sanford Youth Sports Complex** - Football fields for South Dakota Junior Football Program
- SculptureWalk** - 52 outdoor sculptures exhibit located along the sidewalks in Downtown Sioux Falls
- Sertoma Butterfly House** - Purdy Marine Cove
- Sioux Empire Baseball Association** - \$450,000 renovation/Grandstand addition to Harmodon Park Baseball Complex
- Sioux Falls Catholic School System** - \$6.13 million, 1,000 seat Performing Arts Center
- Sioux Empire Housing Partnership** - Governor's Home Project at Hayward Meadows
- Sioux Falls Ministry Center** - Renovation of former Stewart Building to house outreach ministries and a day care
- Sioux Falls Public Schools** - \$11.5 million investment - Rosa Parks addition, New Technology High School renovations, Lincoln High renovations; \$6.8 million Howard Wood Field renovations; Alternative High School Program
- Sioux Falls Regional Airport** - \$5.3 million, concourse renovation; \$1.7 million, 12,000 square foot hangar for Maverick Air; \$3.9 million parking lot reconstruction
- Southeast Technical Institute** - \$3 million Student Success Center, Mickelson Building remodel
- St. Joseph Catholic Housing** - 69-unit, \$7.4 million Pettigrew Heights Senior Living Apartments
- State Theatre** - \$200,000 matching grant from the "Saving America's Treasures" Program to remodel/restore the lobby
- Volunteers of America Dakotas-Child & Family Service Center** - \$2.2 million, 12,000 square foot facility
- University Center** - \$10.9 million Science & Technology Classroom Building, 50,000 square feet



Rural Highlights



Mike Adams of Adams Thermal announced the new Canton facility.



The Integra Plastics plant near Brandon.



Legacy Electronics relocated from California to South Dakota.



Governor Daugaard announced the Terex Bid-Well expansion plans.



Wilson Trailer nearly doubled the size of their facility in Lennox.

Adams Thermal Systems (Canton) - Nearing completion on a 60,000 square foot fabrication facility. The \$6 million addition will allow for the creation of 50 new jobs. A \$10 million, 65,000 square foot research and development center has been announced and should begin construction next year. This state of the art facility will also serve as the company's headquarters.

Bethany Meadows Nursing Home (Brandon) - \$11 million addition will include a 58-bed skilled nursing facility and will be completed in late summer of 2012, creating 60 new jobs.

Fremar LLC - Grain Loading Terminal (Lyons) - Construction has started on a \$23 million high-speed grain terminal west of Lyons. The terminal, a joint venture between Central Farmers Cooperative and Archer Daniels Midland, will be the first shuttle terminal in Minnehaha County. Scheduled to start receiving grain in September of 2012, the facility will employ up to 10 full-time people with the capacity to load 110 to 120 rail cars within 8 hours.

Integra Plastics (Brandon) - Expanding its South Dakota operations with a new 48,000 square foot plant under construction in the Corson Development Park. The facility will include manufacturing, storage and office space. The company plans to hire 14 new employees during the first year and expects to occupy the new plant late this year and be in full production by January of 2012.

Legacy Electronics (Canton) - The California-based company relocated to South Dakota earlier this year opening administrative offices in Sioux Falls and manufacturing operations in a 40,000 square foot facility in Canton creating 40 new jobs with plans to add 10 to 15 more employees.

Terex Bid-Well (Canton) - Building a new 80,000 square foot consolidated facility on 8 acres in the Canton Industrial Park. The building and equipment represent a \$4.8 million investment and provides space for potential growth.

Prinsco (Beresford) - Minnesota-based makers and distributors of high-density polyethylene corrugated pipe, began operations in a 24,000 square foot facility in the new Beresford Industrial Park earlier this year. This \$1.2 million facility currently employs about 30 people.

Rosen's (Brandon) - A Fairmont, Minnesota-based distributor of agricultural chemicals purchased three acres in the Brandon Industrial Park and built a \$1 million, 25,000 square foot warehouse. The company began operations earlier this year.

Wilson Trailer (Lennox) - Completed construction of a 73,900 square foot addition that will almost double their employment by adding 100 new jobs. This expansion represents a capital investment of over \$6.4 million in Lincoln County.

A new \$400,000 runaround track improvement to the **Corson Development Park** will facilitate rail service to existing companies in the park and add flexibility for future growth.

Other Developments

Advanced EyeCare PC expansion (South Minnesota Avenue), Amedisys Home Health (69th & Minnesota Avenue), Applebee's Neighborhood Grill & Bar (Empire Mall), Applebee's Neighborhood Grill & Bar remodel (East 10th Street), Arby's (South Minnesota Avenue), Bagel Boy (Minnesota Avenue), Bell Federal Credit Union (Lewis Drug Southeast), Boonies Bar & BBQ (Arena area), Boyce-Greeley building remodel (Downtown), Buffalo Wild Wings (Meadows on the River), Burger King renovations (10th and 12th Streets), Charley's Grilled Subs (Empire Mall), CherryBerry Self-Service Yogurt Bar (Louise Avenue), Children's Care Hospital & School Rehabilitation Center (18th & Grange), Child's Play Toys expansion (Downtown), Country Inn & Suites renovation (Downtown), Crawford's Bar & Grill (Downtown), Crazy Daisy Consignment Boutique (East 10th Street), Farrell's Extreme Body Shaping (Sycamore Avenue), Galaxy Gaming expansion (Meadows on the River), Get-N-Go (Arrowhead Parkway), Guadalajara Mexican Restaurant (41st Street & Marion Road), J&R Auto Sales (East 10th Street), JL Beers and Great American Burgers (Downtown), Juice Stop (Arrowhead Parkway), Kosama (Heather Ridge Village), KRav'N (Southwest Sioux Falls), Last Stop CD Shop (41st Street), Luciano's North Italian Restaurant (Downtown), McDonald's renovation (Louise Avenue), MESO Co-working Facility (Downtown), New York Express Pizza (Downtown), Norberg Paints (37th Street), Northern Tool & Equipment (Meadows on the River), Olive Destination (Village on Louise), The Other Place Bar & Grill (41st Street), Overtime Sports Grill & Bar (Sycamore Avenue), Peachwave Self-Serve Frozen Yogurt (Bridges at 57th), Pita Pit (Minnesota Avenue), Planet Fitness (41st Street), R&T expansion (East 39th Street North), Railhaus Bakery (Downtown), Red Mango Yogurt (Beakon Centre), Savvy (Meadows on the River), ScrapMart (Lyons Boulevard), Shahi Palace (Shirley Avenue), Sheraton Hotel renovations (Arena area), Spoke-N-Sport (Minnesota Avenue), Taco Bell (East 10th Street), Target remodel (South Louise Avenue), Texas Roadhouse expansion (Empire Mall), Tinner's Event Center (WaterFall Plaza), Tokyo Sushi & Hibachi (East 10th Street, 41st & Kiwanis) and Toys R Us remodel/Babies R Us (Empire Mall area).



Photo by Jerad Schlabach

Space and deadline constraints do not allow us to list all developments.

Spirit of Sioux Falls Award

The Spirit of Sioux Falls Award is given annually to a person who has demonstrated leadership and commitment to the economic growth and development of our community. The award honors the memory of David Birkeland, Angus Anson, and Roger Hainje who perished in the plane crash along with Governor George Mickelson and other state officials and staff in April of 1993. Past recipients include:

- 1994 Al Schock
- 1995 Russ Greenfield
- 1996 Lyle Schroeder
- 1997 Curt Kuehn
- 1998 Charlie Kearns
- 1999 Gary Olson
- 2000 David Christensen
- 2001 Jack White
- 2002 Tony Bour
- 2003 Linda Barker
- 2004 Steve Kirby
- 2005 Governor Mike Rounds
- 2006 Tom Everist
- 2007 T. Denny Sanford
- 2008 Mark Griffin
- 2009 Jim Wilcox
- 2010 Steve Crim

Spirit of Sioux Falls Scholarships

Each year the Sioux Falls Development Foundation awards **Spirit of Sioux Falls Scholarships** to Sioux Falls residents or students who have completed at least one year of post-secondary work in business-related areas of study. The scholarships were established in 1993 to honor the memory of Roger Hainje, Angus Anson and David Birkeland. Two students have been chosen to receive the \$2,500 **2011 Spirit of Sioux Falls Scholarship**:

- **Samuel R. Hubble**, finance and sports management major at the University of Minnesota Carlson School of Management.
- **William J. Kiser III**, business administration major at Southeast Technical Institute, Sioux Falls.



Samuel Hubble



William Kiser

Accolades

Sioux Falls **ranked 2nd** among the best small places on *Forbes'* 13th annual list of the Best Places for Business and Careers.

Sioux Falls is **one of the cleanest** U.S. cities for ozone air pollution according to the American Lung Association's Air Quality Rankings.

Sioux Falls **placed 2nd** in the Farmers Insurance Group of Companies' 7th annual study of the **most secure place to live** among mid-size cities in the U.S.

Sioux Falls was **ranked 3rd best** by *Men's Health* in their list of the best and worst cities for debt.

Sioux Falls is **one of the 10 cities that embody the American dream** according to www.TheStreet.com.

Sioux Falls **ranked 10th** in POLICOM's 2011 Economic Strength Ranking.

Sioux Falls is considered one of the **"Top 100 Places to Live in 2011"** according to RelocateAmerica.

Sioux Falls made *Parenting* magazine's list of the **100 top-ranked American cities** to live and raise a family coming in at number 60.

The Sanford USD School of Medicine ranks as the **7th most popular medical school** with a yield percentage (percentage of admitted students who opt to enroll) of 76.1 percent.

Lincoln County was the **4th fastest growing county** in the United States over the last decade according to the Census Bureau.

South Dakota has the **best state tax system for entrepreneurship and small business** according to the Small Business & Entrepreneurship Council's Business Tax Index 2011 report.

South Dakota **ranked 4th** for its efforts to create favorable conditions for business growth in a study conducted by The Praxis Strategy Group in partnership with the U.S. Chamber of Commerce.

South Dakota is the **7th happiest/healthiest state** in terms of national well-being according to Gallup-Healthways. The State ranked **1st in work environment** and **6th in emotional health**.

In *Chief Executive.net's* list of the **best and worst states for business**, South Dakota was ranked **15th best**.

Development Foundation Staff

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