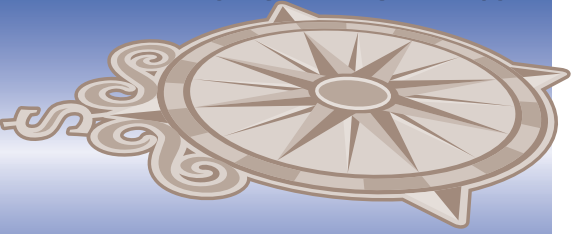


Directions



R. Slater Barr

Forbes puts Sioux Falls at the top for 6th year

Sioux Falls ranks **FIRST** among **US** cities with populations between **50,000** and **177,000** as the best place for business and careers, according to this year's survey in *Forbes* magazine—for the sixth consecutive year.

Sioux Falls 
Development Foundation 

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Development Foundation names new president

Slater Barr, CEO of Carroll Tomorrow in Carrollton, Georgia, has been chosen as the next president of the Sioux Falls Development Foundation, board chairman Mark Shlanta has announced. “Slater Barr has exactly the kind of experience and well-balanced approach to economic development that Sioux Falls needs going forward in the 21st century,” Shlanta said. “His work in Carroll County, Georgia, provides an illustration of intelligent, contemporary concepts for community development. Slater will be a genuine asset to the Sioux Falls area and its economy.”

As CEO of Carroll Tomorrow, a regional development program, Barr oversaw the opening of a business incubator, the expansion of existing industrial parks and several successful business recruitment projects. During his tenure, DecoStar, a Tier 1 automotive supplier to Mercedes, moved a facility to Carroll County, a \$110 million project which was the largest in the state of Georgia in 2003. Other notable recruitment announcements include Bobcat, Janus International, Royal Metal Products, AirTran Reservation Center and KidsPeace Treatment Center.

Carroll Tomorrow's industrial projects, both recruitments and expansions, have resulted in the creation of over 2,000 direct jobs, almost \$350 million in new capital investment, over \$6 million in grants and a net present value calculation of over \$12.5 million in additional tax revenues.

“The community approach to economic development that Sioux Falls has taken aligns perfectly with my personal philosophy,” Barr said. “In addition, I found in talking with other economic development professionals that the quality of Sioux Falls' leadership came up again and again.”

Barr and his wife Kimi, who have five children ranging in age from 5 to 16, visited Sioux Falls and were also struck by the number of people who stated that Sioux Falls is a great family community offering a wonderful environment for raising children. Barr expects to take up his new post in Sioux Falls in early August.



Tower Tech chooses Brandon for manufacturing plant



Broadwind Energy, Inc. announced that its wholly-owned subsidiary, Tower Tech Systems, will expand its wind tower manufacturing operations to Brandon, SD and Abilene, TX. Tower Tech Systems currently operates a manufacturing facility in Manitowoc, WI that has been producing wind towers since 2004. *Continued on page 2...*

Tower Tech chooses Brandon for manufacturing plant

Continued from page 1...

Broadwind CEO J. Cameron Drecoll said transportation and logistics for tower sections have become increasingly complex and costly to the wind energy marketplace. Broadwind and Tower Tech will provide tower production capabilities close to major wind energy development areas and supply logistical services to project sites. He added that the service bundle will provide benefits to customers that will be unique in the industry, such as reducing risks associated with long-distance transport.

“Our customers will be able to depend on Broadwind to provide a more complete and cost-effective supply-chain solution,” Drecoll said. “This expansion to new regions,



combined with our recent acquisition of a transportation and logistics provider to the wind industry, will result in the introduction of significant savings into the marketplace and ensure that we continue to deliver the highest level of quality.”

Lars Møller, Broadwind’s chief operating officer, said, “The factories are specially-designed, single-piece-flow production units that capitalize on lean technologies. These green-field facilities will be the first of their kind in North America specifically built for tower manufacturing, thus allowing for optimum production efficiencies for our customers.”

The company said that Jeff Eckhoff, executive director of the

Minnehaha County Economic Development Association and local Brandon city and development officials were pivotal in site selection, providing incentive packages and aggressively supporting the new Brandon manufacturing plant.

“Our team has been working closely with the economic development organizations in the Sioux Falls and Abilene areas,” said Paul Smith, with the Tower Tech implementation team, “and the experiences have been very rewarding. Whenever we ran into an issue, they went the extra mile to find solutions. The support during this process was excellent, and we look forward to long-standing and mutually-beneficial relationships with these communities.”

Each facility is expected to initially employ more than 150 workers, with significant expansion options available. Both sites also have direct rail access, ample tower storage and the most modern tower production equipment available in the marketplace. Both plants will begin production by early 2009.

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Sioux Falls launches citywide Green Project

A group of Sioux Falls civic business leaders and public officials have announced a citywide initiative to change the way people act and think about the environment. Targeting both consumers and the business community, the Green Project will seek to educate and inspire Sioux Falls residents to live greener, particularly in the areas of recycling, water conservation, energy consumption and development.

At present, the city of Sioux Falls only recycles about 11% of what it could, and 40% of the waste materials in Sioux Falls’ landfill are recyclable. The average business throws away 85% of its paper.

The Green Project has several components:

- **Research** to survey the awareness of environmental issues and landscape of green initiatives among the Sioux Falls community.
- **Community Awareness** to provide information on environmental concerns and what it means for Sioux Falls.
- **Education** to inform residents of simple lifestyle changes they can incorporate to make a difference.
- **Reporting** to share progress and results with the city over the span of the campaign.

In the coming months, area residents will see an active campaign with special events, community outreach and public service announcements. At the center of the campaign is the web site www.siouxfallsgreenproject.com, where people will find resources and tools on being green at home, work and school. The web site will also include a forum for the community to share ideas and success stories. The Green Project is spearheaded by several Sioux Falls business leaders, working together toward a more sustainable city.

Greenway Bike Trail expands from Dunham to Legacy Parks

The Sioux Falls Greenway Bike Trail continues to expand, as 1.25 miles are being added this summer through Dunham Park northwest to a point east of Sertoma Avenue where Skunk Creek crosses under 12th Street. The new trail will be constructed as a ten foot wide path paved with asphalt. The \$1.34 million project includes four bridges, is fully ADA compliant and takes advantage of the views of river and creek through Legacy Park, which is also a recent addition to the Sioux Falls park system. Completion is scheduled for October, 2008.



Townhomes added to affordable housing options

The Sioux Falls Development Foundation hosted a groundbreaking for the Sioux Empire Housing Partnership's new Pettigrew Heights townhomes. The project, located at 10th Street and Menlo Avenue in the historic part of Sioux Falls marked for redevelopment, features five units of 1,120 square feet each, with two bedrooms and two baths in each unit, plus a two-car garage. The townhomes will be available to families who qualify for affordable housing guidelines.



Volunteers of America new housing units under construction

Volunteers of America—Dakotas broke ground recently for a new affordable, handicapped-accessible 15 unit apartment complex comprised of 14 one-bedroom units available for rent and one management apartment. The apartments are 518 square feet each, with a centralized community room and laundry facilities. The project is funded by the US Department of Housing and Urban Development, section 811, Housing for the Disabled. The estimated total cost of the facility is \$1.7 million, with a planned completion date of January, 2009. The property is managed by VOA—Dakotas, which has 400 full and part-time employees in the Dakotas. The national organization is one of the largest nonprofit providers of affordable housing in the country, with over 300 affordable housing properties in 31 states.



Globe University to open this fall

Ground was broken in May for a new, two-story, 30,000 square foot, building which will house Globe University/Minnesota School of Business. The interior will be 100% finished with the majority of space taken up by classrooms. There will be computer, lecture, massage, medical, patient care and veterinarian classrooms, as well as a large student commons area and a large area for faculty and administrative staff. Initially Globe University will have about 18 employees, but will continue to hire as the South Dakota student population grows. The planned completion date for the building is September of 2008. Globe University and the Minnesota School of Business have been enrolling students in online programs from their Sioux Falls Student Resource Office since 2007. The school will be opening the doors to the GU campus this fall and will first offer classes starting October 1, 2008.



Construction now underway for new Avera Cancer Institute

Ground was broken May 19 for the new Avera Cancer Institute (ACI), a 217,000 square foot, \$90 million building which will change the face of cancer care in the region. The facility will offer the latest technology and provide an integrated cancer treatment facility to help patients overcome the nation's second leading killer. The facility will be home to a state-of-the-art outpatient surgical center with eight operating rooms, in a building designed to offer one of the healthiest, patient-centered environments available. The facility is also applying for LEED certification as a green building. ACI, scheduled for completion in the fall of 2010, will be staffed by 165 individuals.



Sanford Health breaks ground for research park

Expanding its investment in patient care, education and research, Sanford Health broke ground on a new 185-acre research park. The Sanford Research Park is located at the southern entrance to Sioux Falls near the intersection of Interstate 29 and Interstate 229. The park will be home to all of Sanford Research/USD facilities. The first phase of the Sanford Research Park is expected to be completed in 2011. The site has space for over two million square feet of office, research and light manufacturing buildings. In addition to the office and research component, local developers have proposed plans for retail, convention and other lifestyle amenities immediately to the south of the research park.



Marmon/Keystone to build distribution center

Marmon/Keystone Corporation broke ground for its newest facility, located in Sioux Falls. The 62,000 square foot building will be an addition to the 2.1 million square feet of office and warehouse space the company currently occupies internationally. The company, headquartered in Butler, PA, is a leading wholesale distributor of tubular products and inventories more than 15,000 sizes and grades of carbon, alloy, stainless and aluminum tubular and bar products. The building, which is expected to be completed in November, will cost between \$2.5 million and \$3 million and company officials expect to hire five to ten employees.



Ronald McDonald House groundbreaking held

The Home Builders Association of the Sioux Empire will help Ronald McDonald House Charities of South Dakota by constructing a new Ronald McDonald House in Sioux Falls on the Sanford Health campus just north of the new Sanford Children's Hospital. The Home Builders Association has offered to assist in the construction process of the \$3.2 million project by helping build the home with direct donations and fundraising efforts from both the HBASE membership and the public. The new 18-bedroom home, on land donated by Sanford Health, will have almost 25,000 square feet when completed in the summer of 2009. Ronald McDonald Houses provide families a place to stay while their seriously ill child receives medical attention.

Interns in Industry works for Precision Computer Systems

Sue Punke, head of human resources for Precision Computer Systems (PCS), has discovered for her company the value of the *Interns in Industry* program. For the past five years, PCS has utilized the Forward Sioux Falls internship program to add technology students to the company for the summer. Several of those interns have subsequently been hired by PCS.



Interns Adam Nelson and Chuck Woodraska with Sue Punke

“Interns in Industry allows us an opportunity to provide exposure to students looking for careers in IT,” Punke said. “We have hired interns to work in contingency testing, software quality assurance, and in our network administration departments.”

This summer, three interns are experiencing hands-on technology careers with PCS. Chuck Woodraska, a sophomore at Dakota State University, is doing telephone troubleshooting, software removal and setting up systems on new computers. Adam Nelson, a Northern State University senior, is working in software quality assurance. A third intern, Gary Tommeraasen, also a sophomore at DSU will join PCS in July after completing guard camp for the SD Army National Guard.

“Technology will continue to grow and affect every industry,” said Nelson, who also has an agricultural degree from North Dakota State. “The MIS function is growing in agriculture and that’s the kind of career I’m looking for.”

PCS, which provides state-of-the-art technology solutions to community banks nationwide, has a big commitment to education and lifetime learning. Understanding that changes in technology require constant upgrades in staff competencies, PCS pays for related certification training for its employees and encourages them to add to their education, paying for tuition, books and fees for any job-related

courses completed by PCS team members seeking higher degrees or added skills.

But the real value to the interns—and to the company—is in the day-to-day experience working with the technology challenges of PCS customers.

“Changes in the IT field require continual learning,” Woodraska said. “You never learn it all, but with this internship I’m now elbow-deep in real world training.”

And that real-world training is what makes *Interns in Industry* both a popular and successful workforce development program for Sioux Falls.



Other Sioux Falls area 2008 Interns in Industry partners are: Brian Clark & Associates, Great Western Bank, Home Builders Association of the Sioux Empire, Home Federal Bank, Johnson Controls, KDLT TV, Koch Hazard Architects, Midland National Life Insurance, Midwest Provisions, RAS Companies, Raven Industries, RSArchitects, Showplace Kitchens, Showplace Wood Products, SD Enterprise Institute and Strawbale Winery.

Hematech opens new bio-tech production facility in Hudson

Bio-tech industry leader Hematech continues to expand from its Sioux Falls headquarters as the company moves closer to achieving its goals of producing pharmaceutical breakthroughs to improve human health. Hematech recently cut the ribbon for the first building on an 80-acre site in Hudson, just south of Sioux Falls, where transgenic cattle will be housed. These bovines, in their 16,000 square foot building, are the first in what may be a herd of 450 cattle, all genetically engineered to have human antibodies, in up to ten buildings at the Hudson site.

Plasma drawn from these cattle will be sent to Hematech labs in Sioux Falls, where company scientists will purify the blood to create vaccines to fight infectious and neurological diseases. Hematech’s chief operating officer Eddie Sullivan said that the Hudson production facility is the company’s first step toward manufacturing.

Hematech has steadily grown in Sioux Falls since the company relocated here from Connecticut in 2002. Now owned by Kirin Pharma Co. of Tokyo, the company has received grants and funding for developing immunological therapies against potential bio-terrorism for the US Department of Defense. Hematech has also done

significant work in studying methods to prevent BSE, often referred to as “mad cow disease,” from attacking American herds.

Hematech’s success in working with genetically engineered animals was recently illustrated by the celebration of the tenth birthdays of George and Charlie, the world’s oldest cloned cattle. Less celebrated than the now-deceased cloned sheep Dolly, George and Charlie are happily retired on a farm south of Sioux Falls.



Sioux Falls
Development
Foundation

Chairman's Report



By Mark Shlanta

Embarking on a new course

The selection of Slater Barr as the president of the Sioux Falls Development Foundation is a step toward a new era for our organization. New leadership always means the opportunity for a fresh look at the things we do. While there is no doubt that the Development Foundation has been successful during its first fifty-plus years, the demands of our changing economy in the 21st century require us to look boldly to the future.

Technology, the knowledge community, economic diversity, communications infrastructure needs and energy options are only the most often discussed elements Sioux Falls must weave into its future. In order to continue to maintain the quality of life and economic success we are still enjoying—despite problems encountered elsewhere in the nation—we must plan and act now. Slater will provide leadership for that renewed vision.

Sioux Falls is proving itself again, as our construction activity continues to be strong, as our housing market defies national trends, as our confidence in the future is proven by business expansions, population increases and community expansion in Sioux Falls and surrounding towns. We have a lot to offer, and companies and families across the country are getting the message and joining those of us who proudly live and work here.

This promises to be another great year of growth in Sioux Falls, fueled by major projects at both of our health care systems, a strong housing construction season and more inquiries to the Development Foundation from companies interested in expanding or relocating here. As we celebrate the selection of our new president, we've got plenty of other things to celebrate, too. After all, we live in the best place in America to grow a business and raise a family!



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